

## Contatta

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(LinkedIn)  
[IvoTONIUT.com](http://IvoTONIUT.com) (Company)  
[ivotoniut.blogspot.com](http://ivotoniut.blogspot.com) (Blog)  
[gf.me/u/yj3txu](http://gf.me/u/yj3txu) (Other)

## Languages

English (Full Professional)  
Romanian (Professional Working)  
Italian (Native or Bilingual)

# Ivo TONIUT

Self-employed  
Afghanistan

## Riepilogo

Graduated (Building Eng/QS) in the early 80s in Italy, with further studies in the former Soviet Union, Ivo is an Italian entrepreneur, contributing to the reconstruction & development of Afghanistan since the beginning of 2002. He has been working in several industries (mainly in the construction & civil engineering industry) for nearly forty years, holding different management positions; business traveling in more than fifty countries across four continents; acquiring knowledge of four languages besides Italian native. During almost four decades, he has gained a significant professional background consisting in a mix of technical, commercial, and legal skills. Ivo's experience and his ability to adapt to any business environment, his extensive network of personal and professional relations in Afghanistan, the Region and across the world, made him a unique consultant and a reliable reference point for foreign companies interested in doing business in/with Afghanistan by investing in, or trading with local companies.

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## Esperienza

IvoTONIUT Services Afghanistan  
Self Employed  
aprile 2018 - Present (2 anni 6 mesi)  
Afghanistan

IvoTONIUT Services Afghanistan (ITSA) is the first-ever individual company registered by an European in Afghanistan.

ITSA offers a wide range of services to foreign companies interested in doing business in and with Afghanistan by investing in, or trading with local companies; helps Afghan entrepreneurs/exporters to enter the European markets.

For more information, please visit [www.IvoTONIUT.com](http://www.IvoTONIUT.com)

SPT- Studi e Pianificazione del Territorio, Afghanistan

Country Director

febbraio 2016 - Present (4 anni 8 mesi)

Afghanistan

SPT - Studi e Pianificazione del Territorio Srl is an Italian consulting & engineering firm operating since the early 80s in more than 70 countries across four continents.

SPT Sectors of Activity: Transport Planning; Territorial Planning; Economic-Financial Studies; Civil Works Design & Supervision; Rural Development .

SPT is the only Italian consulting & engineering firm operating in Afghanistan with a registered Branch Office (SPT-KABUL).

SC Jalil Holding SRL

Managing Director

ottobre 2014 - agosto 2017 (2 anni 11 mesi)

Romania, Afghanistan, Italy, Russia

Consulting, Trade & Business Services.

Consorzio Umbria Produce

Representative

febbraio 2014 - gennaio 2015 (1 anno)

Afghanistan, Romania

Created in 1975 by the CONFAPI of Perugia and Terni, Consorzio Umbria Produce is a consortium for the promotion of exports and internationalization of Italian SMEs.

[Self Employed]

Consultant

marzo 2009 - novembre 2012 (3 anni 9 mesi)

Europe and ex USSR

Construction consulting services; business support services.

[Self Employed]

Business Development Consultant

gennaio 2007 - novembre 2008 (1 anno 11 mesi)

Autonomous Republic of Crimea (Ukraine)

Sales development - Italian and Turkish building materials and finishes

## Public Association 'Dushanbe Logistic'

Co-Founder and Operative Director

febbraio 2002 - marzo 2006 (4 anni 2 mesi)

Tajikistan and Northern Afghanistan

- Transportation of international humanitarian aid to the Northern provinces of Afghanistan (in collaboration with the Ministry of Emergencies of the Republic of Tajikistan).
- Developing road links between Afghanistan and Tajikistan.
  
- Editor in Chief of the bulletin "DL-inform" published by Dushanbe Logistic (DL): Promoting campaigns for the conversion of illicit opium poppy cultivations into legal cultivations alternatives, and campaigns against drug trafficking.

The Public Association self-financed its main activities through the provision of transportation services of inert materials and asphalt to international construction companies involved in the Road Rehabilitation Program of the Republic of Tajikistan.

## [Self Employed]

Consultant

dicembre 1999 - settembre 2001 (1 anno 10 mesi)

Romania

Transport infrastructure sector.

- Claims Management under FIDIC Contracts;
- Quantity Surveying Services.

## Gunmertons Partners LLC

Director

marzo 1999 - novembre 1999 (9 mesi)

Moscow-Russia and Central Asia

Construction Cost Engineering & Quantity Surveying

## Treasury of the Kremlin

Project Manager

luglio 1998 - febbraio 1999 (8 mesi)

Moscow Region, Russia

Residential development - Houses for one family and high-level blocked cottages

## Kolb Levins Associates

Project Manager  
ottobre 1997 - giugno 1998 (9 mesi)  
Russian Federation

Coca Cola bottling plants in Ekaterinburg and Samara - Refurbishment.

STC S.p.A.  
Project Manager  
giugno 1996 - settembre 1997 (1 anno 4 mesi)  
Russian Federation

First phase of the reconstruction of the Samara Branch of the Bank of Russia  
(Protected historic building).

[undisclosed\*]  
1 anno 4 mesi

Consultant  
novembre 1995 - marzo 1996 (5 mesi)  
Moscow Region, Russia

Residential Complex - Construction of five luxury Villas for the Russian members of the Board of Directors of Uneximbank. Reliability evaluation (during construction site move-in) of potential subcontractors and suppliers in terms of their financial, technical and organizational capabilities.

Director of Moscow Branch Office  
dicembre 1994 - novembre 1995 (1 anno)  
Moscow, Russia

Freight Transport - from/to Russia/Germany/Italy/Spain.  
Coordination of 35 Trucks/TIR, import/export customs formalities.

[Self Employed]  
Construction Consultant  
settembre 1993 - dicembre 1994 (1 anno 4 mesi)  
Russian Federation

Identification of construction bid opportunities; assistance during bidding processes, preparation of BOQs.

NuovaCimimontubi S.p.A./Italsovmont (Belleli Group)  
Commercial Representative  
dicembre 1991 - luglio 1993 (1 anno 8 mesi)  
Moscow, Russia

Construction of petrochemical and metallurgical complexes, industrial plants on 'turnkey' conditions.

NuovaCimimontubi S.p.A.

Quantity Surveyor

novembre 1990 - dicembre 1991 (1 anno 2 mesi)

Lisichansk-Ukraine (ex USSR)

QS responsible for Civil Works at Tecnimont Polypropylene Plant construction site

Lisichansk Refinery.

SAE S.p.A.

Senior Quantity Surveyor

luglio 1989 - novembre 1990 (1 anno 5 mesi)

Soviet Union

Civil works of Vohlzskij (Volgograd) Pipe Factory and Living Camp for 3,000 expatriates.

Quantity Surveyor, responsible for final accounting.

Cogefar S.p.A. (Convolci s.c.n.c.)

Design Engineer

novembre 1986 - luglio 1989 (2 anni 9 mesi)

Soviet Union

Civil works of Vohlzskij-Volgograd Pipe Factory.

Special formworks for concrete.

Cogefar-Italstrade Groupment

Draftsman/surveyor

agosto 1986 - novembre 1986 (4 mesi)

Algeria

Road works in Constantine Province.

Draftsman and surveyor - Box culverts 'as built drawings', road marking.

TONIUT CONSTRUCTION

Administrative Assistant

aprile 1985 - luglio 1986 (1 anno 4 mesi)

Brazil

Construction of two Banco do Brasil branches in Minais Gerais region

SPEA S.p.A. (Gruppo Autostrade)

Draftsman

maggio 1984 - febbraio 1985 (10 mesi)

FVG, Italy

Udine-Carnia-Tarvisio Highway

Draftsman and Surveyor for the Quantity Surveyor department

Italstrade S.p.A.

Draftsman

novembre 1982 - aprile 1984 (1 anno 6 mesi)

Kuwait City

Istiqlal Street Development.

Draftsman and Surveyor for Quantity Surveyor and Claims Departments.

Esercito Italiano - Italian Army

Military Service

ottobre 1981 - ottobre 1982 (1 anno 1 mese)

Italy

Bersaglieri Corps d'elite of the Italian Army.

Italstrade S.p.A.

Trainee Engineer

novembre 1979 - aprile 1981 (1 anno 6 mesi)

Kuwait

Maghreb-Assafar Motorway.

Draftsman at the construction site Technical Office.

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## Formazione

Istituto Tecnico per Geometri, Italy

Geometra